

**WARREN COUNTY BOARD OF SUPERVISORS**

**COMMITTEE: TOURISM & OCCUPANCY TAX COORDINATION**

**DATE: SEPTEMBER 13, 2016**

---

**COMMITTEE MEMBERS PRESENT:**

SUPERVISORS: MERLINO  
DICKINSON  
CONOVER  
SEEBER  
STROUGH  
BEATY

**COMMITTEE MEMBERS ABSENT:**

SUPERVISORS: SIMPSON  
WOOD  
FRASIER  
VANSELOW  
LEGGETT

**OTHERS PRESENT:**

REPRESENTING THE TOURISM DEPARTMENT:

JOANNE CONLEY, DIRECTOR  
PETER GIRARD, CREATIVE DIRECTOR  
LEISA GRANT, PRINCIPAL ACCOUNT CLERK  
KEVIN B. GERAGHTY, CHAIRMAN OF THE BOARD  
MARY ELIZABETH KISSANE, ASSISTANT COUNTY ATTORNEY  
AMANDA ALLEN, CLERK OF THE BOARD  
FRANK E. THOMAS, BUDGET OFFICER

REPRESENTING THE LAKE GEORGE CHAMBER OF COMMERCE AND CVB

MICHAEL CONSUELO, EXECUTIVE DIRECTOR  
KRISTEN HANIFAN, SPECIAL EVENTS & CONVENTION SALES  
DIRECTOR  
AMY COLLINS, TOURISM & DOWNTOWN BUSINESS COORDINATOR,  
CITY OF GLENS FALLS  
FRED AUSTIN, FORT WILLIAM HENRY  
MOLLY GANOTES, LEGISLATIVE OFFICE SPECIALIST

---

*Please note, the following contains a summarization of the September 13, 2016 meeting of the Tourism & Occupancy Tax Coordination Committee; the meeting in its entirety can be viewed on the Warren County website using the following link:*  
<http://www.warrencountyny.gov/gov/comm/Archive/2016/tourism/>

Mr. Merlino called the meeting of the Tourism & Occupancy Tax Coordination Committee to order at 1:00 p.m.  
(Please note due to the lack of attendance Chairman Geraghty served to make a quorum of the Committee).

Privilege of the floor was extended to Kristen Hanifan, Lake George Chamber of Commerce and CVB Special Events & Convention Sales Director, who presented a proposal to host the EVP Volleyball Tournament at Million Dollar Beach in the Town of Lake George. She proceeded to provide an overview of the proposal and reviewed a detailed Power Point presentation outlining the event. She stated EVP was interested in a three year contract with Warren County to host the Volleyball Tournament. She explained the contract needed to be signed by October 1<sup>st</sup> with a \$10,000 deposit required at that time and another \$10,000 due at the time of the event in June 2017. She elaborated on how hosting the event would bring national attention to the Lake George area, noting the City of Plattsburg, NY had sponsored the event for the past two years and would be renewing for 2017.

A copy of the Power Point Presentation made by Ms. Hanifan is on file with the meeting minutes.

Ms. Seeber entered the meeting at 1:06 p.m.

A lengthy discussion ensued, following a motion was made by Ms. Seeber, seconded by Mr. Dickinson and carried unanimously to authorize the contract for the EVP Beach Volleyball Tournament for years 2017-19 contingent upon review and approval of contract by the County Attorney, and the necessary resolution was authorized for the September 16, 2016 Board Meeting. *A Copy of the resolution request form is on file with the minutes.*

There being no further business to come before the Occupancy Tax Coordination Committee, on motion made by Mr. Conover and seconded by Mr. Beaty, Mr. Merlino adjourned the meeting at 1:53 p.m.

Respectfully submitted,  
Molly Ganotes, Legislative Office Specialist